



© 2008 TESSCO Technologies. May not be reproduced without permission.

**SUMMARY**

Virtually every wireless project, from installation to testing and maintenance, requires tools and accessories to complete the job. In many cases, the tools required are specialized and made by a diverse set of manufacturers, forcing wireless professionals to order products from multiple suppliers. This results in an inefficient supply chain, limited controls, inconsistent availability and high procurement costs.

TESSCO is Your Total Source for all of the tools and supplies you need to build, maintain, and repair all that makes wireless work.

**BENEFITS OF SINGLE-SOURCE ORDERING**

- Instant access to a wide variety of nationally recognized manufacturers and products
- Cost effective and efficient supply chain
- Eliminates multiple vendors
- Eliminates multiple POs and invoices
- Reduces overall procurement cost
- Assures that employees are using the same tools and accessories—standardizes equipment and controls quality

**REAL WORLD EXAMPLES**

**Situation:** A national wireless carrier needed to outfit new technicians with tools, accessories, test equipment, and safety gear across multiple markets.

**Problem:** The carrier wanted to avoid the high cost of sourcing from local suppliers and wanted to eliminate the expense and headache of multiple vendors and shipments.

**Solution:** Working with TESSCO to create a customized technician kit of their choice, the carrier saved time and money by shipping a complete kit to each new technician in their operations organization.

**PRODUCTS**

- Hand and power tools
- Cable and transmission line tools
- Telecom and datacom tools
- Fiber optic tools and accessories
- Automotive tools, accessories and hardware
- Precision tools
- Insulated 1000V tools
- Multi tools
- Tool kits and cases
- Soldering equipment and supplies
- Static protection devices
- Shop equipment
- Flashlights, batteries, and chargers
- Fasteners, cable ties and tape
- Heat and cold shrink tubing
- Fuses, terminals and connectors
- Insulated copper wire, speaker wire and zip cords
- Cleaners, adhesives, lubricants and paint

**Knowledge Solutions**

*Providing the intelligence for optimum, faster decisions*

- TESSCO.com
- The Wireless Guide
- The Wireless Journal
- The Wireless Updates
- The Wireless Bulletins