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**SUMMARY**

Tape, batteries, wire, chemicals, cleaners, locks, fuses, connectors, terminals, and cable ties seem like little things—until they run out. Whatever wireless application you're working on, from installation to maintenance, you need supplies. And because they're consumable, you're going to need them again and again.

Using numerous suppliers for such diverse products results in an inefficient supply chain and higher than normal total procurement costs. The consumable nature of the products increases the likelihood of running out unexpectedly, causing lost time and decreased productivity.

**BENEFITS OF SINGLE-SOURCE ORDERING**

- Instant access to a wide variety of nationally recognized manufacturers and products
- Cost-effective and efficient supply chain
  - > Eliminates multiple vendors
  - > Eliminates multiple POs and invoices
  - > Reduces overall procurement cost
- Standardized supplies across operation for efficient quality control
- Uninterrupted work flow

**REAL WORLD EXAMPLES**

**Situation:** A large municipality was purchasing consumable supplies from numerous suppliers.

**Problem:** Separate POs and checks were required for each vendor, resulting in poor ROI on affected products. The per-item savings they thought they were realizing were being eroded by back-end processing costs.

**Solution:** They consolidated their purchases with TESSCO, improved their ROI, and, as an added benefit, were able to lower their overall costing by taking advantage of our volume-based pricing structure.

**PRODUCTS**

- Fuses and terminals
- Insulated copper wire, speaker wire, and zip cords
- Cleaners, adhesives, lubricants, and paint
- Fasteners, cable ties, and tape
- Heat and cold shrink tubing
- Flashlights, batteries, and chargers
- Locks
- Soldering equipment and supplies
- Static protection devices
- Shop equipment
- Hand and power tools
- Storage bins
- Network cable and connectors
- Adapters
- Lightning protection

**Knowledge Solutions**

*Providing the intelligence for optimum, faster decisions*

- TESSCO.com
- The Wireless Guide
- The Wireless Journal
- The Wireless Updates
- The Wireless Bulletins